

Memo to File  
6/29/84  
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which had potential of further reducing drift, was then mentioned. I indicated that this addition would involve approximately \$150,000 in additional capital investment and that such an investment could not be made unless we were convinced that reduced power consumption by the cooling tower fans offered by this installation would produce the savings to justify that investment. At this time our study of this possibility was in a preliminary stage, but if the conclusions were that such an investment were marginal, we would certainly take into account the added benefit of creating better customer relations with the Medical Plaza before rejecting this decision.

Mr. Weiss then indicated that he was in the process of documenting the cost associated with maintaining the exterior of his building directly associated with the operation of our cooling towers. He felt we should be aware of this cost and should be willing to discuss mitigating its impact on the building. I told Mr. Weiss that we valued the Medical Plaza Building as a customer and that we were always willing to discuss any subject of mutual concern with them. He closed the meeting by expressing his satisfaction with our service in all other regards and his particular appreciation of the tour that Dan Hernandez had given him of our facility shortly after he became building manager.

KMG/llm

cc: Lee Freeman  
Dan Hernandez  
Milt Tanner  
Jim Thayer

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